

An EVS Generic Scorecard Verification Report:

BTA Pipe Supplies (Pty) Ltd

Registration Number: 1999/015313/07

| Level Three Contributor | | | | |
|---|--------------|---|------------------|--|
| Element | Actual Score | Analysis | Results | |
| Ownership | 21.00 | > 51% Black Ownership | No | |
| Management | 9.30 | Black Ownership Percentage | 26.00% | |
| Skills Development | 22.02 | > 30 % Black Women Ownership | No | |
| Enterprise & Supplier Development | 32.82 | Black Women Percentage | 0.00% | |
| Socio-Economic Development | 5.00 | Modified Flow-Through Principle Applied | Yes | |
| Total | 90.14 | Black Designated Group Supplier | No | |
| | | VAT Number | 4440221267 | |
| Empowering Supplier | Yes | Certificate Number | G2018J0009 | |
| Recognised Procurement Recognition Level | 110.00% | Issue Date | 27 February 2018 | |
| Recorded Procurement Recognition Level | 110.00% | Expiry Date | 26 February 2019 | |

Technical Signatory

This verification report is based on the information provided to EVS and represents an impartial and independent opinion. The Department of Trade and Industry's Amended Codes of Good Practice (gazetted 11 October 2013) have been used as a methodology to arrive to conclusions

Express Verification Services (Pty) Ltd. Reg. 2005/028114/07 Directors: C Wu, L Ratsoma, J Brebnor, V Mdiniso

Executive Summary of BTA Pipe Supplies (Pty) Ltd

| B-BBEE Elements | Target | Target Score | Entity performance | Entity Score | Element score |
|--|------------|-----------------|-----------------------|-----------------|------------------|
| Ownership: Information verified as at 21 Febr | uary 2018 | | | | |
| Voting rights of black people: | 25.00%+1 | 4.00 | 26.00% | 4.00 | |
| Voting rights of black women: | 10.00% | 2.00 | 0.00% | 0.00 | |
| Economic interest of black people: | 25.00% | 4.00 | 26.00% | 4.00 | |
| Economic interest of black women: | 10.00% | 2.00 | 0.00% | 0.00 | |
| Economic interest of designated groups: | | | | | 21.00 |
| Black participants in employee ownership schemes: | 2 2 2 2 2 | | 25.0004 | 2.00 | |
| Black beneficiaries of broad based ownership schemes: | 3.00% 3. | 3.00 | 26.00% | 3.00 | |
| Black participants in co-operatives: | | | | | |
| Black New Entrants: | 2.00% | 2.00 | 26.00% | 2.00 | |
| Net value: | 25.00% | 8.00 | 26.00% | 8.00 | |
| Management & Control: Information verified | | | | | |
| Voting rights of black board people: | 50.00% | 2.00 | 33.33% | 1.33 | |
| Voting rights of black board women: | 25.00% | 1.00 | 0.00% | 0.00 | |
| Black representation of the executive directors: | 50.00% | 2.00 | 33.33% | 1.33 | |
| Black women representation of the executive directors: | 25.00% | 1.00 | 0.00% | 0.00 | |
| Black representation at Black Executive Management | 60.00% | 2.00 | 60.00% | 2.00 | |
| Black women representation at Black Executive Management | 30.00% | 1.00 | 20.00% | 0.67 | |
| Black representation at senior management: | 60.00% | 2.00 | 3.21% | 0.11 | 9.30 |
| Black women representation at senior management: | 30.00% | 1.00 | 0.88% | 0.03 | |
| Black representation at middle management: | 75.00% | 2.00 | 14.07% | 0.38 | |
| Black women representation at middle management: | 38.00% | 1.00 | 35.57% | 0.94 | |
| Black representation at junior management: | 88.00% | 1.00 | 45.90% | 0.52 | |
| Black women representation at junior management: | 44.00% | 1.00 | 0.00% | 0.00 | |
| Black employees with disabilities as a percentage of employees | 2.00% | 2.00 | 2.78% | 2.00 | |
| Skills development: Information verified as at | 30 June 20 | 017 | | | |
| Latest Skills Development Plan submitted to: | 30 June 2 | | 1995 | | W&RSETA |
| Skills development spend on African Males: | | | | | R 616,900 |
| Skills development spend on African Females: | | | | | R 360,890 |
| Skills development spend on Coloured Males: | | | | | R 31,980 |
| Skills development spend on Coloured Females: | | | | | R0.00 |
| Skills development spend on Indian Males: | | | | | R97,300 |
| Skills development spend on Indian Females: | | | | | R0,00 |
| Skills development spend on black disabled staff: | | | | | R97,300 |
| Skills spend on black employees as a percentage of leviable amount: | 6.00% | 8.00 | 5.34% | 7.12 | |
| Skills spend on black disabled employees as a percentage of leviable | 0.30% | 4.00 | 0.56% | 4.00 | 22.02 |
| amount: Learnerships and Category B,C and D Programmes for black | 2.50% | 4.00 | 2.38% | 3.81 | |
| employees as a percentage of total employees: Number of black unemployed people participating in training specified in the learning programme matrix as a percentage of total | 2.50% | 4.00 | 1.30% | 2.09 | |
| Bonus points: Number of black people absorbed by the ME and Industry Entity at the end of the Learnership | 100.00% | 5.00 | 100.00% | 5.00 | |

Executive Summary of BTA Pipe Supplies (Pty) Ltd

| Verified Period: 01 May 2016 – 30 June 2017 | | | | | |
|--|--------------|------------|--------|-------|---------------|
| Total expenditure: | | | | | R138, 218,47 |
| Total exclusions: | | | | | R85, 500, 180 |
| Total measured spend: | | | | | R 52, 718, 29 |
| Total BEE procurement spend as percentage of total measured spend: | 80.00% | 5.00 | 63.70% | 3.98 | , 10,2 |
| BEE procurement from QSEs as a percentage of total measured spend: | 15.00% | 3.00 | 10.93% | 2.19 | |
| BEE procurement from EME' as a percentage of total measured spend: | 15.00% | 4.00 | 16.71% | 4.00 | |
| BEE procurement from black owned 51% suppliers as a percentage of total measured spend: | 40.00% | 9.00 | 12.80% | 2.88 | |
| BEE procurement from black women owned 30% as a percentage of total measured spend: | 12.00% | 4.00 | 2.32% | 0.77 | |
| Bonus: BEE Procurement Spend from Designated Group Suppliers that are at least 51% Black owned | 2.00% | 2.00 | 9.18% | 2.00 | 32.84 |
| Annual value of all Supplier development contributions made by the ME as a percentage of the NPAT | 2.00% | 10.00 | 8.02% | 10.00 | |
| Annual value of all Enterprise development contributions made by the ME as a percentage of the NPAT | 1.00% | 5.00 | 1.03% | 5.00 | |
| Bonus: Graduation of one or more ED beneficiaries to Supplier Development level | Yes | 1.00 | Yes | 1.00 | |
| Bonus: creating one or more jobs directly as a result of Supplier development and ED initiatives by the ME | Yes | 1.00 | Yes | 1.00 | |
| Socio Economic Development: Information ve | rified as at | 30 June 20 | 017 | | |
| Verified Period: 01 May 2016 - 30 June 2017 | | | | | |
| Socio economic development as a percentage of NPAT: | 1.00% | 5.00 | 1.01% | 5.00 | 5.00 |
| Total Score | | | | | 90.15/100.00 |

| ognition Levels | | | |
|---------------------------|-------------------------------|-------------------------------|--|
| Contribution Level | Qualification | Procurement Recognition Level | |
| Level One Contributor | > 100 points on the Scorecard | 135.00% | |
| Level Two Contributor | > 95 But < 100 | 125.00% | |
| Level Three Contributor | > 90 But < 95 | 110.00% | |
| Level Four Contributor | > 80 But < 90 | 100.00% | |
| Level Five Contributor | > 75 But < 80 | 80.00% | |
| Level Six Contributor | > 70 But < 75 | 60.00% | |
| Level Seven Contributor | > 55 But < 70 | 50.00% | |
| Level Eight Contributor | < 40 But < 55 | 10.00% | |
| Non-Compliant Contributor | < 40 Points | 0.00% | |

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